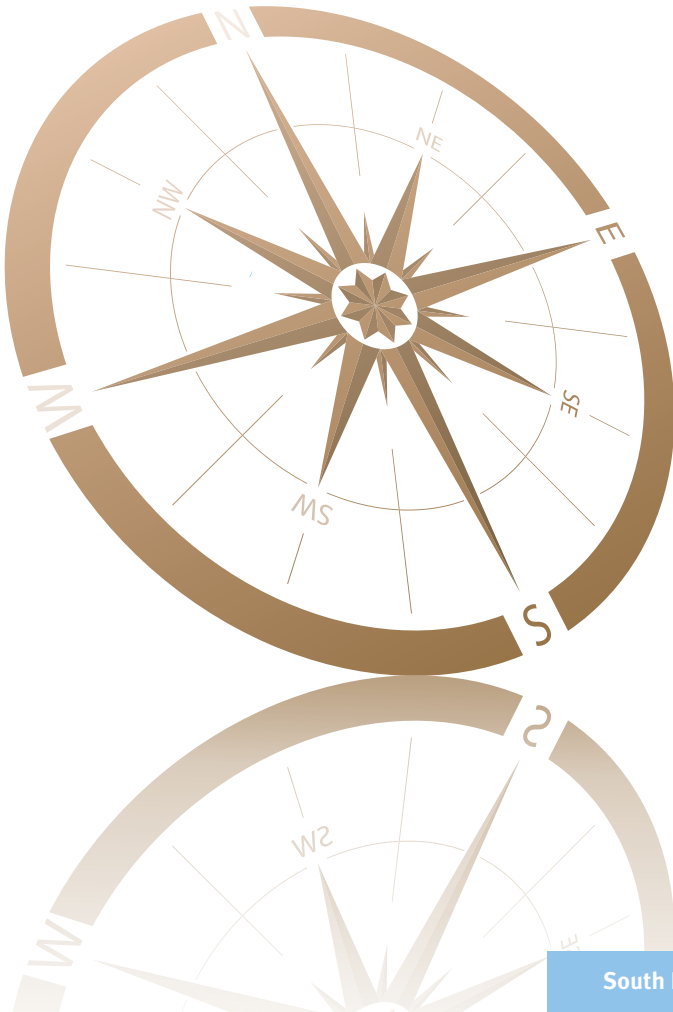


CBI South East Regional Council Directory of members





Chairman's message

Having been an active member of the CBI SE council for a number of years I am delighted to begin my two year term as the CBI South East Regional Chairman, taking over the reins from Debbie McGrath who I must congratulate and thank for doing such a fine job.

In addition to being an informal networking opportunity and an unrivalled forum in which to share views on the current state of business and trade, the Council above all, plays a vital role in ensuring that the CBI's national campaigns reflect the views of businesses in the region. I am looking forward to working with so many experienced business leaders and council members from a diverse range of business and educational establishments that singles out the South East and Thames Valley as unique and highly influential parts of the country's economic and business environment.

Throughout 2012, the CBI was vigorous in holding the government's feet to the fire, by providing a number of solutions based recommendations designed to kick start the 'Growth Agenda.' In particular we demonstrated the potential of big infrastructure projects; we set out how the nation's economy could and should be rebalanced through a reinvigorated industrial strategy; and we produced a groundbreaking report (First Steps) calling for an overhaul of the school system to raise educational attainment. All three were outstanding examples of where the tremendous input from CBI members added depth and valuable experience to the reports.

These are all great foundations but to make real progress a great deal more building work needs to be done. To achieve this we have set out our workplan – our own growth agenda – for 2013, under the banner 'Delivering prosperity through private sector growth.' The four central pillars will seek to: Get Britain Building; Create a global role for the UK; To encourage high-growth export champions; and Deliver for consumers and communities.

These though will not be in isolation to the many other issues affecting business, so members will continue to contribute to discussions on, for example, aviation, energy, business reputation and of course the economic and business case relevant to the European referendum debate that will gain momentum over the next two years.

So a challenging agenda that I am confident that members and the regional council will rise to.



Martin Rogers
Chairman, CBI South East

Martin Rogers

Executive Board
Director
BAM Group (UK) Ltd



Martin Rogers is a Member of the Executive Board of Royal BAM Group nv and Chairman of BAM Group (UK) Ltd.

With over 35 years' experience in the construction industry, Martin has played a major role in the re-organisation of the BAM UK business which has seen the brand become one of the UK's foremost Construction and Civil Engineering companies, with a turnover of £1.5 billion, employing over 5500 people.

Martin was Managing Director of BAM Construct UK from 2002, and in April 2007 Martin became CEO of BAM Nuttall Ltd.

In April 2009 Martin became a Member of the Executive Board of Royal BAM Group nv.

Martin is also an active member of the CBI Construction Council and is Chairman of the CBI South East Regional Council from January 2013.

Debbie McGrath

Group
Communications
Director
G4S plc
and
Vice Chairman,
CBI South East



Debbie is Group Communications director of G4S plc, heading the corporate communications team which focuses on the group's key audiences – investors, media, government, employees and customers. Debbie has a broad range of experience in marketing, corporate communications, brand development and implementation, and crisis communications.

Prior to the merger between Group 4 Falck and Securicor, Debbie was employed in a number of senior marketing and communications roles within the Securicor Group from 1993 to 2004. Before joining Securicor, Debbie had also held marketing positions with ICC Information Group and Honeywell Bull.

Debbie is vice chairman of the CBI South East Regional Council having previously served as chairman for two years during 2011 and 2012.

3M United Kingdom plc **TBC**

TBC

Paul Adams

Director, Strategic
Marketing – EMEA
Alcatel-Lucent Ltd



Paul S Adams is the EMEA Director of Strategic Marketing for Alcatel-Lucent Ltd, a leader in networking and communications technology, products and services. From its base in Maidenhead in the UK, Alcatel-Lucent employs 1500 people and worldwide over 78,000. Before joining Alcatel-Lucent in 2009, Paul held senior marketing positions across the telecommunications industry, in both service providers, and the vendor community, for companies ranging from corporations to those with less than 50 employees.

Paul is a member of the Chartered Institute of Marketing.

Harry Keenan

UK General Manager
**Baxter Healthcare
Limited**



Currently the General Manager for Baxter UK & Ireland Harry Keenan has over 29 years' experience within healthcare working in a number of roles within Baxter. Prior to taking up his current post in the UK, Harry was the General Manager of Baxter Ireland, Greece and Portugal.

Holding a board position on the Association of British Healthcare Industries (ABHI), Harry is also a member of the South Eastern Regional Council of the Confederation of British Industry (CBI). He also holds an MBA from the University of Ulster and Post Graduate in Strategic Management from Irish Management Institute.

Baxter is a global, diversified healthcare company that develops products and services to make a meaningful difference to the lives of people with life-threatening conditions such as haemophilia, kidney disease, immune disorders and other chronic and acute conditions.

Martin Dawkins

Managing Director
Bayer plc



Martin Dawkins – Senior Bayer Executive of UK/Ireland Region and Managing Director of Bayer since July 2006. He is also General Manager for the Bayer Pharma division in the UK since March 2008.

Martin joined the Company in 1986 in Technical Sales, moving to the USA in 1994 and then taking up various executive positions in Japan, Scandinavia and Germany. His last position before moving to the UK was as European Region Head in Biological Products, a specialist Pharma area within the Haematology/Cardiology sub unit of Bayer AG.

Martin is active within the British-German and chemical business professional organisations but still finds time to place a little golf and squash.

Nathan Palmer

Head of Merchant
& Packaged Gases,
BOC UK & Ireland
BOC Limited



Nathan joined BOC in 2002 and has held senior positions throughout the company, including posts within Group Strategy in the UK and Asia, and most recently, Sales Director for the UK. In his role as Head of MPG, he is part of the UK & Ireland Executive Committee, has full P&L accountability and is responsible for setting the strategy and direction for the MPG business which constitutes the majority of BOC's operations in this market.

He is a keen sportsman and coaches the local U9s rugby team as well as spending many hours on road and mountain bikes. He is also a governor at the local primary school.

Jonathan Levy

Managing Director
British Loose Leaf



BL's business is presenting clients' information better. Having led an employee buyout in 2009 Jonathan's challenge has been adapting the 100 year old business to declining paper based information and finding new opportunities such as presentation of digital information on USB memory sticks. Owning the business has provided greater meaning in their lives for most of the 60 employees and achieved far greater resilience to deal with challenges and change. Jonathan is an accountant with finance and operational experience in Colgate Palmolive and Black & Decker. Interests include theatre, travelling and sailing.

John Weaver

Director,
Strategic Operations
& Transformation,
BT Innovate & Design
BT Group plc



John Weaver was appointed as BT's Regional Director for the South East of England in June 2010 and has played a key role in the development of the Region's Superfast Broadband infrastructure, working closely with Local Government to find ways of extending coverage across the South East.

A Berkshire resident, John has over 28 years of experience within the ICT industry; primarily working for BT within the UK and continental European markets but also including a two year spell as an Executive Board Director of J-Phone (a leading mobile operator) in Osaka, Japan.

Married with one daughter; John is a member of the CBI Regional Council, an Executive member of the Thames Valley Berkshire Local Enterprise Partnership and also a Board Director of the Hastings and St Leonard's Academies.

Martin Casey

Director, Public Affairs
& Communications,
UK & EU Public Affairs
CEMEX UK



Martin Casey is Director of Public Affairs and Communications at CEMEX UK, based at Thorpe in Surrey. CEMEX employ over 3,200 people across Britain, manufacturing cement and supplying aggregates and ready-mix concrete.

Prior to joining CEMEX in 2006, Martin was a Director at the British Cement Association, and has held posts in public affairs consultancy, a political campaign group and working for an MP. He started his career at the University of London where he specialised in political history.

Martin is a member of the CBI Energy Policy Committee and the CBI Energy Intensive Industries Interest Group. He is also – Chair of Mineral Products Association – Cement Policy Committee; Chair of Communications Task Force, WBCSD Cement Sustainability Initiative; is a member of CEMBUREAU – Senior Advisors Group (EU Cement TA); is a member of UEPG (EU Aggregator Association) PR + Communications Group; Former Councillor – Leighton Buzzard, Bedfordshire (2004-2008); Special interest in Sustainability, Corporate Responsibility and Biodiversity.

Rupert Pittman

Director of
Communications &
Investor Relations
Chemring Group plc



Rupert Pittman is Director of Group Communications and Investor Relations at the global defence company Chemring Group PLC. His role encompasses all aspects of stakeholder engagement including corporate affairs, investor relations and marketing. Prior to joining Chemring in September 2011, Rupert was Managing Director of the Corporate and Financial Communications Consultancy, Cardew Group. He has advised international companies, both public and private, across the spectrum of communication including M&A, flotations, rights issues and crisis management. Prior to this he was an officer in the British Army, where he served in the cavalry. Rupert was an adviser to Chemring from 2001 and oversaw the development of the Group's corporate profile and reputation during that time, including its entry into the FTSE 250. His experience in advising FTSE 100 Companies has given him a detailed understanding of the challenges facing companies undergoing global expansion.

He is on the committee of the Corporate and Financial Group of the Chartered Institute of Public Relations and is a Trustee of the Sherborne School Foundation.

Alex Vaughan

Corporate
Development Director
Costain Group plc



Alex is an Executive Board Director of Costain, and as the Corporate Development Director, is responsible at Group level for Corporate Strategy and Mergers & Acquisitions.

He joined the Executive Board in 2006 as Group HR Director before becoming Managing Director for the Building Division until July 2010 when he commenced his current role. His career with Costain also includes nine years as a Commercial Manager on infrastructure projects in the UK and overseas, three years as an Investment Project Manager, followed by two and a half years as the Regional Director for Africa.

Alex is a qualified Chartered Quantity Surveyor, with post grad education at Harvard Business School; he is an RICS Councillor and a mentor within Costain – helping to develop tomorrow's leaders.

Yan

Pardaihle-Galabrun
HR Director
**Doosan Power
Systems Limited**



Yan joined Doosan Power Systems (a Doosan Heavy Industries and Construction company) in March 2011 as Human Resources Director.

Yan's career history has taken him to many parts of the world where he has held various roles in a number of Energy sector companies spanning nearly 20 years. Before joining Doosan Power Systems he was Vice President, Human Resources for AREVA NP, a subsidiary of the French nuclear group AREVA, during which time he acted as AREVA representative for the Franco-British Nuclear Forum and, until 2004, was Vice President, Human Resources North America for ALSTOM Transmission and Distribution.

Yan began his career in the Datacom/Telcom business with ITT Corporation and Alcatel in Europe. He graduated from Université Paris XIII in Business and HR Management. He, his wife and two children moved to and settled in the West Sussex countryside in August 2011.

David Smith

Chief Financial Officer
Edwards Limited



David Smith joined Edwards as CFO and Board Member in July 2010.

David worked for over 25 years in the automotive industry at Ford and Jaguar Land Rover. He was a key member of the management team that transformed Jaguar Land Rover over the last decade into a global premium automotive company. In his last two years as Chief Executive Officer, he led the company through a challenging transition from Ford to Tata ownership. Prior to his Jaguar Land Rover Chief Executive Officer role, he was the Senior Finance Executive for Ford in Europe as well as a Director of Volvo and Aston Martin. Before that, David was the Chief Financial Officer of Jaguar Land Rover.

During his career he worked for Ford in the UK, Switzerland, the US and Turkey. He also worked on many projects in Asia. David holds an M.A. in Economics from Cambridge University and an MBA from Warwick University. He is a member of the Chartered Institute of Management Accountants and is a Fellow of the Royal Society for Arts. He is also a Hon D.Sc. from Aston University, a non-executive director of Motability Operations Group plc and a Trustee of the British Motor Industry Heritage Trust.

Equiniti Group

TBC

TBC

Paul Etherington

Partner

**Grant Thornton UK
LLP**



Paul is a partner in London and the Thames Valley and is part of the firm's management team. He works with acquisitive companies across a range of sectors.

Paul joined the firm's Reading office in 1990 – completing his training in what became the Thames Valley office in High Wycombe. Having undertaken secondments to the firm's National Leadership Team and Forensic Investigation unit in London, he returned to the Thames Valley office being appointed an audit & transaction support specialist partner in 1998. He transferred to London Corporate Finance as head of Transaction Services for the SE region, a role which he undertook for 2 years before becoming office managing partner, first in Gatwick and then Slough. Paul combines his responsibilities servicing clients in the firm's offices in the South East with his role on the firm's National Leadership Board where he is responsible for Quality and Professional Standards.

Paul's expertise covers: Transaction Advisory Services; Audit; Full list; AIM; Distribution; Software; Retail; Gaming

Andrew Smith

Managing Director
GroupCytek Ltd



Prior to joining GroupCytek in 2004 Andy held general management, sales management and strategic marketing positions with Invensys, Emerson and Honeywell. With a career in Control and Automation engineered solutions sold into the process and manufacturing industries Andy has lived and worked in the UK, North America, Middle East and mainland Europe.

GroupCytek is a SME offering automation systems integration and managed engineering services to end users, engineering contractors and the OEM's.

His current role at GroupCytek, a specialist SME, and previously with a number of global multi-nationals has provided Andy with a diversity of business knowledge, a broad perspective of business scenarios and the invaluable experience of different cultures in both the international and local business environment.

Nick Hawley

UK Director of
Human Resources
and Public Affairs
Groupe Eurotunnel



Nick Hawley is HR Director as well as Public Affairs Director for Eurotunnel, based in Folkestone. The cross channel operator runs passengers and Freight Shuttles and offers pathways to Eurostar for its services from St Pancras, to Paris, Brussels and Lille.

Prior to this, Nick held a senior position in HR in Saint-Gobain, British Gypsum and the Denso Corporation.

Nick is a Director on the Kent Invicta Chamber Board, a governor at K College and Chairs the South East CBI HR Director's Forum.

Mark Lumsdon-Taylor

Director of Finance &
Resources
Hadlow College



Mark Lumsdon-Taylor attended Keele University where he read Law and Economics, and on leaving obtained a position as auditor within a top London firm in 1997. He quickly rose to become director of audit.

Mark joined Hadlow College in 2002 with an initial brief as a 'trouble shooter' to design and implement a fiscal recovery and to effect change within the College's central services. He was formally appointed to the Senior Management Team in 2003 with responsibility for finance, commercial and global operations. He was appointed Director of Finance & Resources in 2004 after extensive work following further recovery and reorganisation of the College's activities, which is now in the top category for financial stability and rated 'Outstanding' by Ofsted.

Mark has been instrumental in building Hadlow College into a regional and national brand for land based education and services to industry.

Mark's work has been acknowledged by being awarded UK Finance Director of the Year (Public Sector) in 2007 and again as a runner up in 2010. The College has recently been awarded the prestigious Financial for the Future 'Public Sector' Winner for UK in June 2012.

Ian Howells

General Manger –
Business
Administration
**Honda Motor Europe
Ltd**



Ian Howells is the General Manager – Business Administration for Honda Motor Europe Limited, consolidated turnover £6.5bn, assets £5.4bn and 11,000 employees, the regional holding company for Honda's Bikes, Cars and Power Equipment business in Europe.

Prior to joining Honda, Ian held senior finance and operational roles within the European Operations of Johnson Controls (building management), York International (industrial air conditioning and refrigeration) and Hussman (commercial refrigeration).

Ian is a Chartered Accountant (Grant Thornton, Coopers & Lybrand) and spent a number of years working in sub Sahara Africa. He is also involved in Young Enterprise and a number of local community organisations.

Chris Doyle

Head of Leveraged
Portfolio
Management
HSBC Bank plc



Chris is a career banker with HSBC and has spent the last 25 years focussed on the Corporate and Institutional Banking segment. He currently heads up HSBC's Leveraged Portfolio Management team which is responsible for all of the private equity backed businesses within HSBC's Corporate Banking business in the UK. Prior to that Chris has managed Corporate Banking Centres in Essex and the South of England where he focussed on businesses with turnover typically between £25m and £750m.

In addition to a 6 year stint as a Director within the Leveraged and Acquisition Finance team in London, Chris also spent 2 years with HSBC Group in Hong Kong where he had a regional role covering Banks and Non-Bank Financial Institutions across Asia Pacific.

Peter Needham

Chairman &
Chief Executive
**James Walker Group
Ltd**



Peter has been with the James Walker Group for 18 years, joining as Site Director for James Walker & Co before being promoted to Group Managing Director on 1st January 2000. He has been Chairman and Chief Executive since January 2005.

By training he is a material scientist and has worked with Alcan Aluminium, Mars Confectionary and his own consultancy before joining James Walker.

Peter is an active supporter of various charities.

Andrew Morgan

Senior Partner
KPMG



Andrew joined KPMG as a graduate trainee in 1988 and was admitted as a partner in 2001. He is currently the senior partner for the Thames Valley, one of KPMG's largest regional offices providing a full range of services to clients ranging from privately owned start-ups to major global multinationals. Andrew began his career working in the restructuring side of KPMG's business but has spent the majority of his time since qualifying as a chartered accountant providing corporate tax advice to clients. He is a governor of an independent school and his interests outside work include cycling, skiing, rugby and the slow renovation of his French property.

David Bird

Managing Director
Leasedrive Group



David Bird FCA, MCT, Managing Director, has 27 years' experience in successful business development and growth within the automotive finance and fleet management sector.

Since being appointed as managing director of Leasedrive, David has driven through a period of extraordinary growth which has seen the company nearly treble its profitability in 2 years. He was one of the members of the original Leasedrive BIMBO transaction team in 2003.

Prior to his time at Leasedrive, David was chief operating officer at Shell Auto Finance, chief operating officer at Arval PHH, finance director at Automotive Leasing and financial controller at Leaseplan.

Adrian GunnChief Executive
Officer**Matchtech Group plc**

Adrian Gunn is Chief Executive of Matchtech Group plc, recognised as the UK's leading specialist recruitment agency providing contract, temporary and permanent staff. Established in 1984 and AIM-listed in 2006, Matchtech Group has over 28 years' experience providing niche recruitment services to the engineering, technology, professional services and the Skills & Employability markets. The group currently has 370 staff, a turnover of c£370m and 7,000 professional contractors working across the UK and Europe.

Adrian joined the Group in 1988 as a Recruitment Consultant and was appointed a Divisional Director in 1998. He was appointed to the Board in 2004 as Business Development Director and Group Sales Director in 2005, taking over as Chief Executive Officer on 1 February 2007.

He is a Member of the CBI's Employment Policy Committee, and a member of the Council of the Recruitment and Employment Confederation.

Chris ParkerLegal Corporate
Affairs Director**Microsoft Limited**

Chris Parker leads Microsoft's Legal and Corporate Affairs teams in the UK.

He has significant legal and corporate affairs experience in the information technology industry. Prior to joining Microsoft, Chris was Senior Counsel for Apple Europe and Legal & Government Affairs Director at Compaq. He also spent more than 17 years at Digital Equipment Co. Ltd (DEC) in various legal roles.

His main areas of expertise are IT licensing, intellectual property and competition law. He has been involved in a number of competition investigations, by both UK and EU authorities and was instrumental in settling the European Commission's investigation into DEC in 1997 (the Digital Undertaking).

Chris is an English barrister and a Bencher of Gray's Inn. He holds a law degree from the University of Hull.

He is married with two sons. His hobbies include history, gardening, skiing and supporting Chelsea Football Club.

Graeme Hobbs

Chairman

**Motorola Solutions
UK Ltd**



Graeme Hobbs is the Chairman of Motorola Solutions UK Ltd and associated companies and Country Manager for Motorola Solutions UK. In addition, he is the Global Government Affairs lead and regional VP for Europe, Middle East and Africa.

His current role is split between chairing the UK companies and promoting their activities within the UK as well as building relationships with key Government bodies, ensuring appropriate country management structures and enabling business opportunities across EMEA.

Having previously chaired the South East Regional Council, Graeme is currently leading the Local Education Authority Working Group and chairs the Thames Valley Executive lunch series. He is a regular participant and supporter of the CBI events in the South East region. Graeme is a member of the President's Committee.

Prior to his current role, Hobbs was responsible for sharing best practice for major project execution across the region (including Motorola's system deployment from 2001 with Airwave in the UK), sponsoring major regional projects and driving business results via his business planning responsibilities.

Before joining Motorola, Hobbs was Managing Director of Ascom Radiocom Ltd, a mobile communications systems company for UK public utilities and emergency services, having been a Divisional Manager at Marconi Communications Systems Ltd.

Graeme holds a B.Sc. in Electrical and Electronic Engineering from the University of Bristol, an M.Sc. in Radio Communication Systems from the University of Birmingham and a DMS in Management Studies. Graeme is a Chartered Engineer, a Fellow of the Institution of Engineering and Technology and a Fellow of the Royal Academy of Engineering.

Alastair Jeffrey

Representative

**National Farmers'
Union**



Alastair Jeffrey comes from a Cumbrian farming, building and engineering family. He studied agriculture at Shuttleworth College before spending time working in New Zealand and Australia.

On his return he worked for the family building firm before joining Shuttleworth college farms as farm foreman. Three years later he was appointed farm manager at Dillington Estates in Somerset where he was a director. Alastair completed the Worshipful Company of Farmers advanced business management course at Wye College in 1994. He was appointed Farms Director at Yattendon Estates Limited in February 1998. He is also director of Needlefresh Direct, a wholesale Christmas tree marketing group and of Arla Foods Milk Partnership.

Peter Armitage

Chairman

OCS Group Limited

OCS Group provides an extensive range of facilities services to private and public organisations in over 20 countries across Europe, Asia and North America, and has over 75,000 employees. Peter Armitage was finance director of the Group until 2002 when he then became managing director of OCS Group International until 2005. Peter took on his current role as chairman of OCS Group in 2005 and is the first non-family member to be appointed to this position in the Group's history.

Oracle Corporation
UK Limited**TBC****TBC**

Huw Chapman

Managing Director

Pall Europe Limited

Huw is a Mechanical Engineering graduate who has been with Pall for over 27 years. Pall specialises in the manufacturing and supply of filtration and separation systems across a broad spectrum of industries which is equally divided between Industrial and Life Science sectors.

During his career Huw has led two strategic business development rolls in EMEA. The first was focused on the Oil and Gas market and later supplying equipment into the Food and Beverage Markets. He was appointed as Managing Director for Pall Europe Limited in January 2006 and was the projected leader who established their European Shared Service Centre in the UK.

Keith Evans

Managing Director
Panasonic UK Limited



Keith joined the Panasonic Corporation in June 1981 as an Area Sales Manager for the Consumer Products Division responsible for his home country of Wales and also the West of England.

He held a variety of managerial positions within the Panasonic organisation in the UK before establishing Panasonic Computer Products Europe (PCPE) in 2004 and continuing as PCPE Managing Director until March 2008. In 2007, Keith was acknowledged as a lecturer in Management Philosophy at the company's Global University in Hirakata. He is also an alumni of the Institute for Management Development located in Lausanne, Switzerland. In 1989 Keith received a commendation award from the Panasonic Corporation HQ in Osaka and in 2007 was the first European recipient of the Panasonic Corporation Presidents Individual award.

Keith was appointed as Managing Director of Panasonic United Kingdom and Republic of Ireland in April 2008 which is the latest appointment in a long and diversified international career with Panasonic which has seen him conducting business activities in many countries.

Previously Keith has worked in the music industry in retail sales, publishing and manufacturing companies such as Boosey and Hawkes and also as a musician. Prior to this, Keith worked in the farming, heavy amenities and postal industries in South Wales after leaving school aged 15 years.

Keith, who is married to Katherine and has two children, has also been a keen sportsman – three times RLSS British champion lifeguard, a Judo Black Belt and Rugby Forward.

David Moore

Managing Director
Pentax UK Ltd



David joined PENTAX UK in 2005 and is an experienced Chief Executive with over five years in the healthcare industry, specifically in flexible endoscopy. Graduating with an Honours degree in Management Sciences, he gained a Diploma in Dispensing Optics. His early career began in Ophthalmic Dispensing followed by the supply and manufacturing of ophthalmic devices and management roles within the CCTV and Imaging businesses before moving into the medical sector. He then headed up the After Sales Service functions before becoming involved in the sales and marketing of Flexible Endoscopes.

David's career has involved him heading up the Federation of Manufacturing Opticians, standing as a Councillor for the Confederation of British Industry. He has also participated as a member of the Institute of Directors and the Association of British Healthcare Industries.

Graham Lambert
Partner
PricewaterhouseCoopersLLP



Graham is an assurance Partner in the South East practice of PricewaterhouseCoopers. He joined the South East from London in 2005 when the firm opened its new office in Gatwick. Graham is also a member of the firms South East Board.

Paul Hearn
Strategy & Business
Development
Director, Air Division
QinetiQ Group plc



QinetiQ specialise in defence, aerospace and security and draw on their extensive technical knowledge and intellectual property to provide the know-how to solve some of the world's most challenging problems. Employing over 10,000 people worldwide, QinetiQ is also one of the UK's largest research and technology organisations.

Paul joined QinetiQ in 2001 when it was formed and is currently the Strategy Director for their largest operational division in the UK. In this role, Paul is accountable for the development & execution of the air business strategy with specific responsibility for the delivery of growth in new aerospace markets.

Andrew Castle
Vice President,
Finance &
Administration
Robert Bosch UK Holdings Ltd



Andrew Castle was appointed as Vice-President Finance & Administration of Robert Bosch Ltd in March 2010. He is the Finance Director of Robert Bosch Ltd, and a director of Robert Bosch UK Holdings Ltd, Robert Bosch Ireland Ltd, and Robert Bosch Finance Ltd. In addition to the finance and administration role, Andrew has special responsibility for the Regional Organisation providing central/shared service facilities such as legal, taxation, property, and internal audit services to the operating units of Bosch in the UK & Ireland. Andrew is a qualified accountant by profession (FCCA). He joined Bosch in 1997, and has held positions in both the UK and Germany, participating on project work in Europe, India, the US and South Africa. Prior to joining the Bosch Group, Andrew held a number of senior finance positions with major European and US Corporations.

Michael Jenkins
Chief Executive
Roffey Park Institute Ltd



Michael is Chief Executive of the Roffey Park Institute which specialises in leadership development, organisational development and human resources management. Founded in 1946, Roffey Park is headquartered in West Sussex and its Asia Pacific operation is located in Singapore. Michael was formerly Director of Executive Education at INSEAD in Singapore and Director of the Foreign Languages Centre at the University of Bath. He has a BA in Chinese Studies and a PG diploma in Japanese language, politics and economics from Nanzan University, Nagoya, Japan. Michael regularly contributes at conferences on global leadership-related topics. He recently contributed to the Singapore Ministry of Manpower's publication Asian Leadership: What Works.

Robin Barnes

Regional Director,
South East Region
**Royal Bank of
Scotland**



Robin has been a Corporate Banker in the Thames Valley & South East regions for most of his 30 years in banking, initially with HSBC and now for the last 5 with RBS. He has also had experience in both Asia and the Middle East and this broad background helps him to support a wide range of businesses throughout the region. As regional head he leads the largest and most experienced Corporate Banking team in the region and they work alongside the largest dedicated specialist leverage finance team outside London.

He is married with 2 teenage children and his hobbies when time allows are rugby, food and wine. He is also is an MBA.

Gwyn Price

Regional Director,
South East Corporate
Banking
**Santander Corporate
Banking**



Gwyn has been in banking all his working life. After leaving education he started with NatWest and undertook various roles including Relationship management, Credit sanctioning and Sales management.

He joined RBS in 2000 and was the Director for various units culminating with the London City team.

Gwyn joined Santander Corporate Banking in July 2009 and is responsible for the South East region spanning, Kent, Sussex, Surrey and South London. He is responsible for leading a team of Relationship Directors who provide banking relationships for businesses from £250k annual turnover through to £50m. In turn Gwyn works closely with the Large Corporate team focusing on businesses up to £2.5bn turnover within the South east.

He sees the opportunity to shape a Corporate Bank linked to the core values of Banking via professional and informed relationships with clients.

Gwyn is a South East Committee member for the CBI and a regular contributor to BIS Local (South).

Edward Argar

Head of Public Affairs
Serco UK and Europe



Edward Argar is the Head of Public Affairs at Serco UK & Europe, part of Serco Plc a FTSE100 international service company employing c.100,000 people globally across both public and private sectors, with their registered office in Hampshire, and with offices throughout the region and in London. Prior to joining the company Edward worked as a strategic management consultant, and before that worked as Political Adviser to a senior Shadow Cabinet Minister.

Edward is a Trustee & non-executive Director, Groundwork London Charitable Trust (focussed on regeneration, and tackling worklessness and skills gaps etc); Member of Council, Business Services Association; Governor, Cobourgh School, Southwark: Westminster City Council, Councillor & Cabinet Member; formerly Non-Executive Director/Board Member Westminster NHS PCT, and Governor/ Non-Executive director, Westminster Adult Education Service.

Edward's special interests and expertise include: Communications/ Public Affairs; Political and policy landscape; Partnerships and the Third and SME sectors; Transport/Infrastructure.

Matthew WrightChief Executive
Officer**Southern Water
Services Ltd**

Matthew was appointed Chief Executive Officer on 28th February 2011. He joined Southern Water from United Utilities where he was Managing Director, Asset Management & Delivery. Prior to that, he was Managing Director, Operations.

He has over 20 years' experience of utility management in both UK and international markets. He joined United Utilities in 2007 from ScottishPower's UK operation, where he was executive vice president of PacifiCorp's transmission, distribution and customer service division. He has also held senior management positions in operations, regulation, corporate strategy and commercial utility functions.

Keith TilleyUK Managing
Director, Executive
Vice President Europe
**SunGard Availability
Services**

Keith joined SunGard in November 2001 when it acquired Quidisco at which he was Managing Director UK & Europe. Prior to that he was Business Development Director for Failsafe ROC Ltd, having previously been with Istal and Rovers Cars.

Delivering secure resistant IT infrastructure, SunGard has a turnover in excess of \$360m, employs over 600 people and is over 3,000 customers across Europe and India. Keith is widely quoted on Information Availability matters in business, national and trade press, such as the Financial Times, the Wall Street Journal Europe, Computing and IT Week. He has also appeared on the BBC's Business Breakfast, Sky News and Meridian TV as well as BBC Radio 4's The Bottom Line. He is also a Chartered Director.

Keith is 55 and lives in Hampshire with his wife Hilary. He has two grown up children (Gavin and Sean) and three grandsons and in 2008 adopted 18 month old twins (Jose & Dulce) from Guatemala. He is an avid Manchester United fan and a follower of music, especially of The WHO, which in his opinion, is the greatest Rock Band in the world!

Brandon O'ReillyChief Executive
**TAG Farnborough
Airport Limited**

Brandon O'Reilly joined TAG Farnborough Airport as Chief Executive in November 2006. His key responsibility is to deliver a world class, bespoke airport experience for business aviation customers. TAG Farnborough is the premier business aviation airport in Europe and O'Reilly is leading further infrastructure development and capacity enhancement to address continuing growth in demand. He has 34 years experience in the aviation industry including senior positions with British Airways, American Airlines and United Airlines and is a Fellow of the Royal Aeronautical Society.

Marion Broughton

Vice President
– Avionics, Training &
Simulation
Thales UK Services



Marion Broughton is the Vice President of Thales Avionics, Training and Simulation business in the UK.

After gaining a degree in Physics/Electronics Marion joined Racal Avionics on their Graduate Programme. Marion started her career in Production and Materials management before moving into IT working on business systems and business analysis. She established a product support business in Racal Defence and in 2004 Customer Services VP for the Aerospace Division, with responsibility for Military Customer Services in France and the UK.

Marion became Managing Director of the Thales Training and Simulation business in the UK in June 2008 providing civil and military fixed wing simulators and training suites to customers worldwide and training services on 10 RAF and Army bases in the UK. In 2010 she joined the UK management board with responsibility for a portfolio of Aerospace businesses and Thales flagship site at Crawley in the South East.

David Gillham

Director of Research
& Enterprise Services
**The University of
Reading**



The University of Reading is a leading, research intensive, university with about 22,000 students, and is one of the world's top 200 universities. Research, knowledge transfer and links to business are a core part of the University mission and, as Director of Research and Enterprise, my role involves supporting the University to build on its reputation for excellence in research and its fast growing portfolio of business and enterprise activities. This includes maximising income from competitive research grants, fostering and building mutually beneficial links with business and through the protection and commercialisation of University intellectual Property.

As part of this portfolio, I also lead a subsidiary business that runs business incubation space for innovative and technology oriented companies that are based on the University Campus. We are also actively developing a University led Science Park which is aimed at developing a 50 acre commercial campus for technology based companies, a project that I lead.

Aside from core university business I have been a non-exec Director of a number of companies – mainly University spin outs. I am a Board member of UKSPA, UK Science Parks Association, the professional body that represents Science Parks in the UK and am on the executive of the Institute of Knowledge Transfer. I am also an executive member of the Thames Valley Berkshire Local Enterprise Partnership with a key interest in innovation and early technology stage companies.

Prior to joining the University in 2006, I spent 20 years with global life sciences companies in R&D and business development roles both in the UK and overseas.

John Stapleton

Partner

Thomas Eggar LLP

John Stapleton is a solicitor and now practicing as a consultant for Thomas Eggar LLP the firm he joined when he qualified as a solicitor in 1974. He was a partner in the firm from 1976 until 2012 practicing as a corporate lawyer. He was managing partner from 1993 to 2004. He is also Registrar to the Church of England diocese of Chichester and governor to the University of Chichester.

Chantal FreeDirector – Reward,
Talent &
Communication
**Towers Watson
Limited**

Chantal Free leads Towers Watson's Rewards, Talent and Communication Group in EMEA, while personally advising clients on areas relating to performance, incentives and talent.

Chantal works with clients to integrate their reward and talent programs to align with their business strategy. She works on job architecture and grading projects, the development of reward programs, design of incentive plans and competency frameworks. She has particular expertise in sales effectiveness and compensation. Significant recent projects include a European Leadership Assessment project for a pharmaceutical organization, Global Sales Compensation Design for one of the world's largest healthcare companies, Global Competency Design for a large law firm and a Reward Strategy project for a large insurance company.

Chantal has been with the organisation since mid-1996, taking on a variety of roles, including managing our Hong Kong Human Capital practice, leading our Merger & Acquisition Services in Asia Pacific and leading our Sales Effectiveness and Compensation Services in Europe. Prior to joining Towers Watson, she was a management consultant in London where

She specialized in the areas of change and human resources management. She was involved in a large-scale privatization project where the main emphasis was on strategy implementation and helping the organization change its public sector culture to one competitive in the private industry.

Chantal holds a Bachelor of Arts in Business Administration and an MBA from Imperial College in London. She also holds professional qualification in human resources management and is a Fellow of the Chartered Institute of Personnel and Development in the United Kingdom.

Douglas Horner DL

Director

**Trenport Investments
Limited**


Douglas is a director of Trenport Investments Limited, the property development arm of the UK groups controlled by the Barclay Family Settlements which include the Telegraph Media Group, the Shop Direct Retail Group and the Ellerman Group which embraces The Ritz and other hotels and interests. Trenport itself has a substantial and widely spread property portfolio which it progresses, including through the planning process and installation of major infrastructure, to the stage when sites can be built out by house builders and commercial occupiers.

He has longstanding engagement both with the CBI and at the private/public sector interface. He was a Vice Chair of SE England Regional Assembly to which he was appointed as a member by the CBI, and founding Chairman of the private/public sector Economic Partnership in Kent, the Kent Economic Forum. He continues as a Board member of the SE Local Enterprise Partnership and of Kent Economic Board, the current iteration of the Forum.

Douglas's earlier career was as a specialist in litigation and in town planning in the regional scale firm of solicitors, Brachers. He was extensively involved with the NFU, handling cases at its national level. Whilst a partner at Brachers he also served in various roles for the Law Society.

Don Spalinger

Director, Corporate
Relationships
**University of
Southampton**


Don Spalinger is the Director, Research and Innovation Services, University of Southampton currently employing around 4,700 people. He coordinates the commercialisation of £100million of research conducted each year; much of this in collaboration with UK businesses.

Don is a serial entrepreneur having founded 5 companies, in addition to holding senior management positions at several multi-national corporations.

Directorships: Don is active in the local community, as a director of the Southampton Chamber of Commerce Policy Board, Southampton Asset Management Board and the SETsquared Partnership.

Paul Harding

Executive Director,
Commercial
**URENCO Enrichment
Company Ltd**


Paul Harding is Executive Director, Commercial for URENCO Enrichment Company Ltd, which provides uranium enrichment services to electric utilities which operate nuclear power plants globally. UEC has four manufacturing plants, one each in the UK, the Netherlands, Germany and New Mexico and employs 1200 people. UEC's uranium enrichment technology is world leading.

Paul was previously Managing Director of URENCO UK at Chester for 8 years and has worked in the nuclear industry for a total of 32 years – holding a number of positions in manufacturing, marketing and sales and general management. Now based at Stoke Poges, he has held his current position for 2 years.

Paul is interested in energy policy, education and skills training.

URS Inc

TBC

TBC

Jill Brady

Director of HR &
External Affairs
**Virgin Atlantic
Airways Limited**



Jill is General Counsel and Director of HR and External Affairs at Virgin Atlantic and sits on the management board for the airline. Jill is a qualified lawyer and worked for leading London law firm Lovell White Durant prior to joining Virgin Atlantic in 1994, first as a Legal Adviser and then as a General Manager of the Legal Department.

Jill gained experience in the online travel arena between 2000 and 2003, first as Head of Legal and Business Affairs at lastminute.com and then as General Counsel for Opodo Limited. Jill then re-joined Virgin Atlantic in 2003 as General Counsel for the airline, retaining responsibility for the airline's legal function but also leading the business sustainability department. Jill set up Virgin Atlantic's sustainability team in November 2006 which aims to encourage the airline to become a more responsible and sustainable business.

Jill was appointed director of HR and external affairs in August 2009 and as well as heading up the HR function at Virgin Atlantic, she oversees the government affairs, legal and sustainability departments.

Stuart Togwell

Group Commercial
Director
Wates Group Ltd



Stuart Togwell is the Group Commercial Director of Wates Group Limited, a family owned company with over 115 years of experience within the building industry producing a turnover of £1.1bn in 2011. Wates Group Limited employs approximately 1800 people across the UK and also has a business presence in Abu Dhabi currently specialising in construction for the Education sector.

Stuart joined Wates in 1986 as a trainee surveyor and has progressed through the line management to his current role in September 2011. Stuart is responsible for all commercial activities within the Group, which includes its surveying, risk management, legal, supply chain management and tendering.

During 25 years of experience he has encountered most procurement routes from PFI to long term housing partnering contracts, and most construction products ranging from £2m to over £100m in size across the UK and recently in the Middle East.

Stuart is a member of the RICS and sits on the Project Management Professional Group Board. Through Wates' involvement in BITC, the Company has partnered with Therfield School (a mixed comprehensive non-selective secondary school in Leatherhead) and he is a volunteer mentor as part of the programme at the school.

Wates has achieved a gold standard in the BITC index and CR and community involvement in one of the Company core values. In 2011 Wates received a Queen's Award for Enterprise in recognition of continuous improvement in sustainable development and was awarded Investors in People Gold Status.

CBI regional councils

The CBI's Regional Councils are the main consultative bodies in each of the twelve CBI regions. Councillors play a key role in making policy decisions on local issues, as well as providing input into national CBI policy.

The Councils are serviced and supported by the relevant CBI Regional Directors as well as policy colleagues.

The Councils meet 4 times a year. Ad hoc working groups and Task Forces are occasionally set up by the CBI to act upon CBI initiatives on issues requiring consultation. Members may be asked to support these projects, particularly if they or their companies have relevant expertise.

The Councils are a core part of the CBI's policy formulation and consultation process. Collectively they represent some 600 CBI activists and the Regional Councillors constitute the substantial

proportion of the CBI Council – CBI's ultimate governing body. Regional Councils are consulted on the major CBI national policy issues as well as issues pertaining to their specific region. Their role is:

- To provide strategic advice to CBI on issues concerning or impacting on business.
- To provide an input to, and a mandate for the CBI major policy announcements giving added weight and authority to the CBI's lobbying activities and where necessary a check and balance to the specialist Committee's stance.
- To provide tactical advice to the CBI on the handling of both national and regional policy positions.

CBI South East team

Malcolm Hyde – South East director

Andreas Maier – Assistant director

Margaret Kelly – Administrator

CBI Thames Valley Team

Steve Rankin – Thames Valley Director

Emma Collins – Regional Executive

Heidi Flynn – Administrator

