

our membership, many trade associations actively engage in lobbying on issues that impact their respective members. Through our participation in trade associations, we seek to champion legislative solutions that are in the best interests of the company. We believe it is important to be actively engaged with these organizations so our positions on issues of importance to the company can be expressed. We recognize that viewpoints of other trade association members may differ from our own. When this occurs, we seek to work with the association membership to promote reasonable compromise. However, we do not control the position that any trade association to which we belong may take on any particular issue.

2018 Trade Association Memberships —

A list of the trade associations with annual dues of greater than \$50,000 in 2018:

American Fuel & Petrochemical Manufacturers
American Petroleum Institute
The American Waterways Operators
Association of Oil Pipe Lines
Business Roundtable
GPA Midstream Association
Louisiana Mid-Continent Oil & Gas Association
Marcellus Shale Coalition
National Association of Manufacturers
Texas Oil & Gas Association
U.S. Chamber of Commerce

In 2018, annual dues greater than \$50,000 incurred by Marathon Petroleum Corporation for national trade associations totaled \$14.8 million, of which approximately \$1.1 million (7%) was attributable to federal lobbying efforts and approximately \$6.5 million (44%) was attributable to state and grassroots lobbying and broad advertising communications designed to generally promote the energy industry and educate consumers. Approximately \$7.2 million (49%) of Marathon Petroleum Corporation payments made to national trade associations in 2018 was attributable to tax-deductible program-related activities such as training and the establishment of industry standards.

2017 Trade Association Memberships +